## QUARTERLY REPORT TO THE DENALI COMMISSION

## From

# ALASKA GROWTH CAPITAL BIDCO, INC.

For the Quarter Ended December 31, 2006



#### Fourth Quarter Progress Report – 2006 DENALI COMMISSION Award # 0095-DC-2003-E1 & 0016-DC-2003-E3

Alaska Growth Capital made significant progress in the fourth quarter of 2006. Total financing for the year was \$44,833,489.

#### FINANCING VOLUME THROUGH FOURTH QUARTER

While the total amount of financing disbursements to businesses in communities classified as "Distressed" by the Denali Commission was \$8,171,000, the total amount of financing to all rural communities was \$18,561,000. Total financing volume by market segment is summarized below:

	Total Loan Volume	Rural (off road system)	To Minority businesses	To "distressed" communities
Loans	\$44,833,489	\$18,561,000	\$15,855,000	\$8,171,000
Total				
Financings	\$44,833,489	\$18,561,000	\$15,855,000	\$8,171,000
% of Total	100%	41%	35%	18%

#### ACTUAL PERFORMANCE AGAINST PERFORMANCE MEASURES FOR 2006

AGC has two sets of performance accountability metrics. One set of metrics is from the original Grant #0016. This grant agreement provides four performance metrics. The second set of metrics comes from a newer 2004 Grant #0095. This grant agreement increased the required performance level for three of the four metrics in Grant #0016. It also added two new metrics. The tables shown below report actual performance in relationship to the combined metrics from both grant agreements.

Three performance measures will not be reported on until the end of February, 2007 because data from AGC clients are required to measure performance against these metrics and this data is only collected annually.

During 2006, AGC exceeded the "outstanding" level for the three metrics for which data are currently available.

Measure: Total annual financing disbursements to businesses in communities defined as "distressed" by the Denali Commission.

	<u>Minimally</u>		
	<u>Acceptable</u>	<b>Satisfactory</b>	<b>Outstanding</b>
Grant agreement 1	1,342,904	1,549,505	2,169,300
Grant agreement 2 (in addition to #1)	526,767	607,808	850,928
Total	1,869,671	2,157,313	3,020,228
Actual performance for 2006			\$8,171,000
Percentage of "Outstanding"			271%

Measure: Total annual financing disbursements to Alaskan - owned businesses in communities defined as "distressed" by the Denali Commission.

	<u>Minimally</u>		
	Acceptable	<b>Satisfactory</b>	<b>Outstanding</b>
Grant agreement 1	1,136,304	1,342,904	1,962,707
Grant agreement 2 (in addition to #1)	<u>283,001</u>	<u>334,455</u>	<u>488,819</u>
Total	1,419,305	1,677,359	2,451,526
Actual performance for 2006			\$8,171,000
Percentage of "Outstanding"			333%

Measure: Number of technical assistance engagements provided to businesses that operate in ''distressed'' communities. A ''technical assistance engagement'' is defined as a minimum of 8 hours of assistance provided by Alaska Growth Capital. These engagements will cover a broad range of topics, as defined by the needs of the business.

	<u>Minimally</u>		
	Acceptable	<b>Satisfactory</b>	<b>Outstanding</b>
Grant agreement 1	20	31	42
Grant agreement 2	<u>8</u>	<u>12</u>	<u>16</u>
Total	28	43	58
Actual performance for 2006			60
Percentage of "Outstanding"			103%

#### DETAILED PORTFOLIO INFORMATION

The following is a table that outlines detailed information about the loans disbursed to businesses in "distressed" communities during the fourth quarter.

# Funds Disbursed This Quarter on New Loans Closed Defined as "Denali Distressed" Communities.

Amount	Company	Location	Loan Purpose
\$465,000	Gate Creek Cabins	Trapper	Purchase land, construct new
		Creek	buildings, working capital
250,000	Bald Mountain Air	Homer	Working capital
46,000	Airport Pizza	Nome	Construct new building
450,000	North Star Gas	Bethel	Refinance existing debt,
			working capital
\$1,211,000	TOTAL		

New Loans in the Closing Process This Quarter Defined as "Denali Distressed" Communities. None.

#### Management

• There were no staff changes during the fourth quarter.

#### **Staffing**

Our staff currently includes the following:

- David Hoffman, CEO
- Jeff Batton, Vice President, Corporate Development
- Patrick Williams, Loan Officer (Alaska Native)
- John Delano, Senior Loan Officer
- Benjie Sumulong, Loan Officer
- Karen Horner, Controller
- Hugh Short, Vice President of Consulting Services (Alaska Native)
- Jered Stewart, Client Services Associate (Alaska Native)
- Sherry Selby, Processing Supervisor/Compliance Officer
- Teo Ransum, Loan Processor
- Shelly Hutchison, Office Administrator
- Rebecca McMullen, Receptionist (Alaska Native)
- Amber Bowman, Loan Processor
- Lynda Muise, Loan Servicing

#### PERFORMANCE DASHBOARD

The following graphs show progress towards internal goals and grant measures. The graphs show total (actual) closed and "in closing" (pending) versus budget. The budget line includes performance measures set by internal goals and grant measures as outlined in the Denali Commission Award.

### PERFORMANCE DASHBOARD ALASKA GROWTH CAPITAL December 31, 2006



